

## **Wisconsin Funded Projects**

### **2011 Projects**

Application of AgGA to Assist Young Farmers to Improve Financial Decision-making in an Increasing Risk Environment

Project Director: Jenny Vanderlin

Sponsor: Center for Dairy Profitability, Wisconsin

North Central Extension Farm Management Committee Lease Modernization

Project Director: Arlin Brannstrom

Sponsor: University of Wisconsin Center for Dairy Profitability

Defining Best Management Practices for Amish Growers Involved in Greenhouse Production

Project Director: Eileen Nelson

Sponsor: University of Wisconsin

Financial Planning for Hmong Fresh Market Growers

Project Director: Kathy Schmitt

Sponsor: Wisconsin Department of Agriculture, Trade and Consumer Protection

Marketing Risk Education for Hmong Growers

Project Director: Bill Wright

Sponsor: Marketing Risk Education for Hmong Growers

Training in the Use of an Integrated Dairy Price and Margin Risk Management System for Planning Purposes

Project Director: Brian Gould

Sponsor: University of Wisconsin-Madison

Retired Farmers – An Elusive Concept? Addressing Real and Perceived Barriers to Farmer Retirement

Project Director: Joy Kirkpatrick

### **2010 Projects**

A Sustainable Wisconsin Dairy Farm Financial Management Model

Project Director: Ken Bolton

Sponsor: University of Wisconsin – Center for Dairy Profitability

\*\*Defining Best Management Practices for Amish Farmers Involved in Greenhouse Production

Project Director: Eileen Nelson

Sponsor: University of Wisconsin

\*\*Risk Management Education for Women Farmers: Planning and Collaborating Among Organizations Serving Women Farmers

Project Director: Kathy Schmitt  
Sponsor: Wisconsin Department of Ag, Trade and Consumer Protection

**\*\*Special Emphasis Challenge Grants**

### **2009 Projects**

Success for Small Beginning Dairy Farmers  
Project Director: Victor Cabrera  
Sponsor: University of Wisconsin-Madison

Midwest School for Beginning Apple Growers: Providing a holistic look at what it takes to start and operate an orchard business  
Project Director: John Hendrickson  
Sponsor: University of Wisconsin- Madison Center for Integrated Agricultural Systems

Annie's Project for Value Added and Beginning Wisconsin Farm Women  
Project Director: Joy Kirkpatrick  
Sponsor: University of Wisconsin Center for Dairy Profitability

Got Profit? Beyond the First Step  
Project Director: Stan Schraufnagel  
Sponsor: University of Wisconsin-River Falls

Integrated Pest Management in Viticulture  
Project Director: Dean Volenberg  
University of Wisconsin Extension

### **2008 Projects**

**Assessing Management Skills of Farmers**  
Project Director: Carl Duley  
Sponsor: University of Wisconsin Extension

**USDA's Gross Margin Insurance Policy: How can this Program be Adopted by Dairy Farm Operations in the Upper Midwest**  
Project Director: Brian Gould  
Sponsor: University of Wisconsin-Madison

**Heart of the Farm: Green Fields**  
Project Director: Jenny Vanderlin Center for Dairy Profitability  
Sponsor: Center for Dairy Profitability, University of Wisconsin

## **2007 Projects**

### **Accessing Local Markets: Buyer/Seller Connections, the Key to Success**

Project Director: Lois Federman

Sponsor: Wisconsin Department of Agriculture

### **Returning to the Farm – River Falls**

Project Director: Greg Hadley

Sponsor: University of Wisconsin

### **Got Profit? Accrual Accounting an Important First Step**

Project Director: Stan Schraufnael

Sponsor: University of Wisconsin-River Falls

## **2006 Projects**

### **Reducing Barriers to Modernize Dairy Operations Through Addressing Production, Legal, Environmental, and Public Relations Risks**

Project Director: Kevin Bernhardt

Sponsor: University of Wisconsin

### **Managing Risks Through Peer to Peer Learning Groups: An Asset-Based Approach to Innovation and Growth**

Project Director: Andrew Dane

Sponsor: University of Wisconsin Extension

### **Southeast Wisconsin Farm and Food Network (SWFFN): The Farmer/Chef Connection**

Project Director: Rose Skora

Sponsor: University of Wisconsin Kenosha and Racine Counties Extension

## **2005 Projects**

### **Hmong Risk Management Agricultural Education**

Project Director: Renee Walz

Sponsor: Western Dairyland Economic Opportunity Council, Inc., Wisconsin

### **Heart of the Farm Conference Series**

Project Director: Jenny Vanderlin

Sponsor: University of Wisconsin – Center for Dairy Profitability

### **Wisconsin Ag Link**

Project Director: Jenny Vanderlin

Sponsor: University of Wisconsin – Center for Dairy Profitability

## **2004 Projects**

**Communication Skills Support Farm Transfer Success**

Project Director: Joy Kirkpatrick

Sponsor: University of Wisconsin-Iowa County

**Heart of the Farm – Phase II Annie's Project**

Project Director: Joy Kirkpatrick

Sponsor: University of Wisconsin Cooperative Extension

**Peer-Based Risk Management Education for Farmers who Practice Managed Grazing**

Project Director: Paul Nehring

Sponsor: Grass Works, Inc., Wisconsin

**Establishing Vineyards as an Alternative to Tobacco Production**

Project Director: Timothy Rehbein

Sponsor: University of Wisconsin

**Food Marketing Essentials: From Product to Profit**

Project Director: Lisa Stout

Sponsor: Wisconsin Department of Agriculture, Trade, and Consumer Protection